

Solutions and Incentives for **Healthcare Facilities**

Patient care is a top priority for healthcare facilities. PECO Ways to Save can help you find energy efficiency improvements to lower your operating costs, so you can reinvest the savings in enhancing patient care and retaining qualified healthcare professionals.

Reduce Overhead and Operating Costs

Heating, ventilation, and cooling (HVAC) and lighting account for more than half the energy use for many healthcare organizations.¹ Every dollar a healthcare facility saves through better energy performance is equivalent to \$10–\$20 in new revenue.² When you take control of your energy expenses, you can focus more on your patients, staff, and bottom line.

At PECO Ways to Save, we have the technical expertise and financial incentives to help your healthcare facility save energy and money.

Incentives for Energy-Saving Measures

Whether you're looking to reduce the operating costs in your existing facility, constructing a new facility, or planning a major renovation, we offer incentives for dozens of proven energy efficiency measures to make your upgrade projects hassle-free and affordable.

We know you're busy, and we're here to make increasing your energy efficiency easy. We can help you find smart solutions to control your energy costs and improve your bottom line.

See the chart on the back for typical energy efficiency solutions for healthcare facilities.



Typical Energy Efficiency Solutions for Healthcare Facilities

Interior Lighting Equipment Types	
LED Accent/Track Lighting Fixtures	LED Low-Bay/Troffer/Surface and Suspended Linear Fixtures
LED Replacement Lamps (Tubes)	LED High-Bay Fixtures and/or Retrofit Kits
Exterior Fixtures	
LED Wall-Mount Fixtures and Retrofit Kits	LED Outdoor Flood Light Fixtures
LED Parking Garage and Canopy Fixtures and Retrofit Kits	LED Pole/Arm-Mounted Parking and Roadway Fixtures and Retrofit Kits
HVAC	
Air-Cooled or Water-Cooled Air Conditioners	Air-Cooled Chillers
Motors and Drives	
Variable-Frequency Drives on HVAC Systems	Variable-Frequency Drives on Process Motors
Variable-Frequency Drives on Kitchen Exhaust Fans	
Custom	
Retrocommissioning	Demand Control Ventilation
Chiller Plant Optimization	Energy Management Systems

Why Improve Your Facility's Energy Efficiency?

By improving your healthcare facility's energy efficiency or integrating energy efficiency into plans for renovations or new construction, you can save on operating costs and create a safer, more comfortable environment for employees and patients. You'll also differentiate yourself as an environmental steward by reducing energy use and greenhouse gas emissions.

Savings for All

PECO Ways to Save offers solutions and incentives for businesses and organizations large and small. Our solutions cross every sector, from commercial and industrial to nonprofits and government to retail and real estate.

In addition to standard incentives for energy-efficient heating and cooling systems, refrigeration equipment, lighting, variable-frequency drives, and custom measures, we offer incentives for whole building systems and new construction.

Four Easy Steps to Get Started

Contact the PECO Ways to Save team, we'll help you:

1. Evaluate your energy efficiency opportunities.
2. Choose qualifying equipment and measures.
3. Apply for your incentives.
4. Enjoy all the benefits of energy efficiency.

Local Healthcare Institutions Earn PECO Ways to Save Incentives

A hospital in Philadelphia earned over \$636,370 in incentives for energy efficiency solutions that were part of a new construction project.

Hospitals and healthcare organizations in Montgomery County earned \$324,720 in incentives while upgrading their facilities to be more energy efficient. Projects included LED lighting upgrades within parking garages, leading to enhanced safety in addition to energy savings.

New Construction—Whole Building[†]

Comprehensive, building-wide measures including improved building envelope, lighting, HVAC and controls are eligible.

A Design Incentive is available for Energy Model-Based New Construction whole building projects.

New Construction—Lighting^{††}

Projects that have Lighting Power Density (LPD) Reduction: >5% Improvement Over Code are eligible.

► Contact Us Today!

To learn more, get an application, or discuss a project, call us at **1-844-4BIZ-SAVE** (1-844-424-9728) or visit peco.com/healthcare.

¹ [eia.gov/consumption/commercial/pba/health-care.php](https://www.eia.gov/consumption/commercial/pba/health-care.php)

² energystar.gov/ia/partners/spp_res/LFES_Healthcare.pdf

[†]Whole building incentives require building modeling. Please consult the application for full program details.

^{††}New construction lighting savings are calculated based on lighting power density. Please consult the application for full program details.